



'Our societies are built on stories'

'A powerful tool for connecting with people and motivating them to take action'

- FRAMING EQUALITY: Communication Handbook for Equality Bodies

- Stories make it real, give human face
- Stories evoke feelings and values, support beliefs (decision making!)
  - Stories win memory over facts Stanford research 5% vs. 63%
    - Stories sell 129\$ vs. 3613\$





## GOOD PRACTICES: LITHUANIA













## YOUR BEST PRACTICES? LESSONS LEARNED? TIPS? IDEAS?