## **Commissioning Evaluations**



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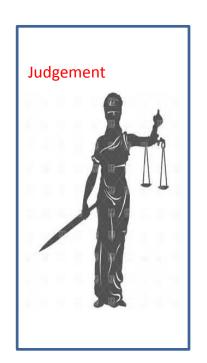
### What's your **image** of an evaluation?



### Could it be one of these?

















## What business are you in?





## So, we are the agents of change





## So, why bother looking back?

"THE SECRET OF CHANGE IS TO FOCUS ALL OF YOUR ENERGY, NOT ON FIGHTING THE OLD, BUT ON BUILDING THE NEW." SOCRATES



# Because you have to have to understand...



transform

## ...and remember

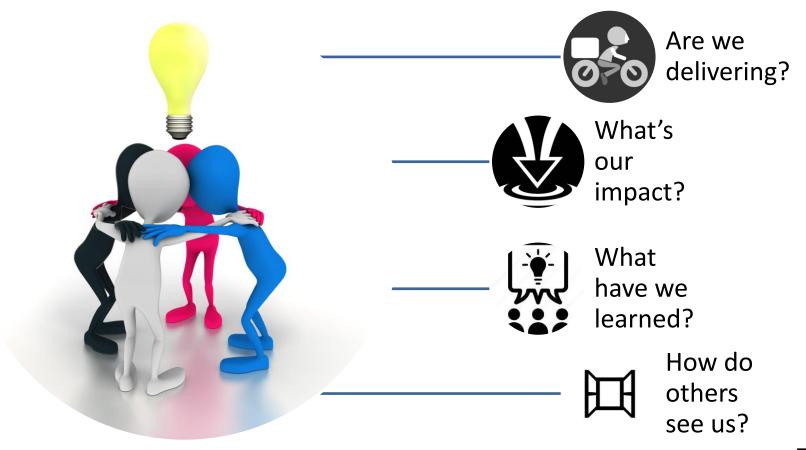


# Or, you become disconnected from your reality



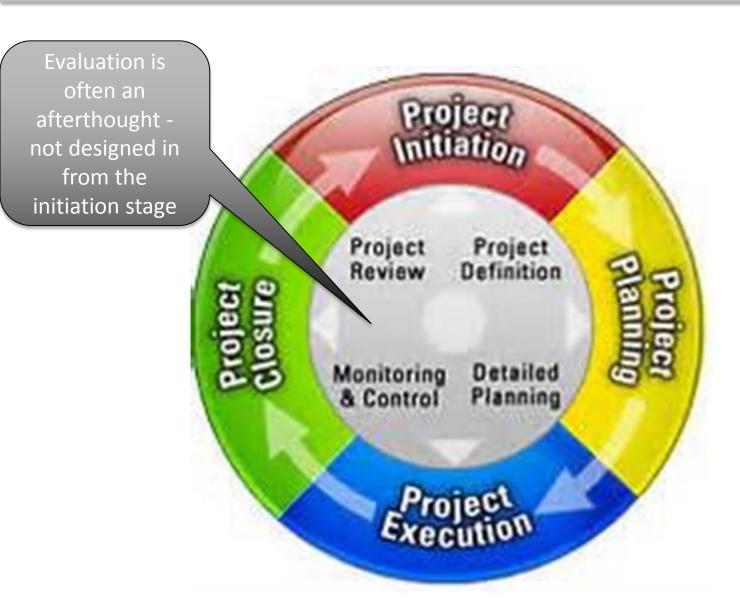


### Evaluation is facilitation of learning – in the collective space



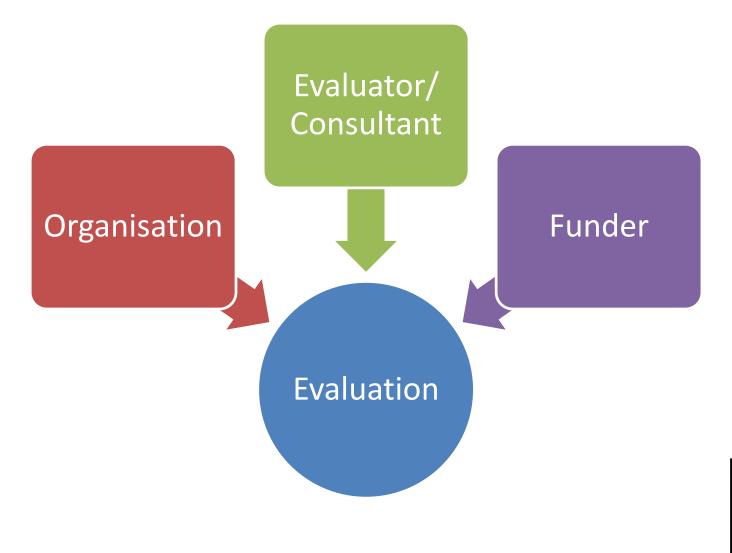


## So, **evaluation** fits in, as we execute our plans and as we reflect on that execution



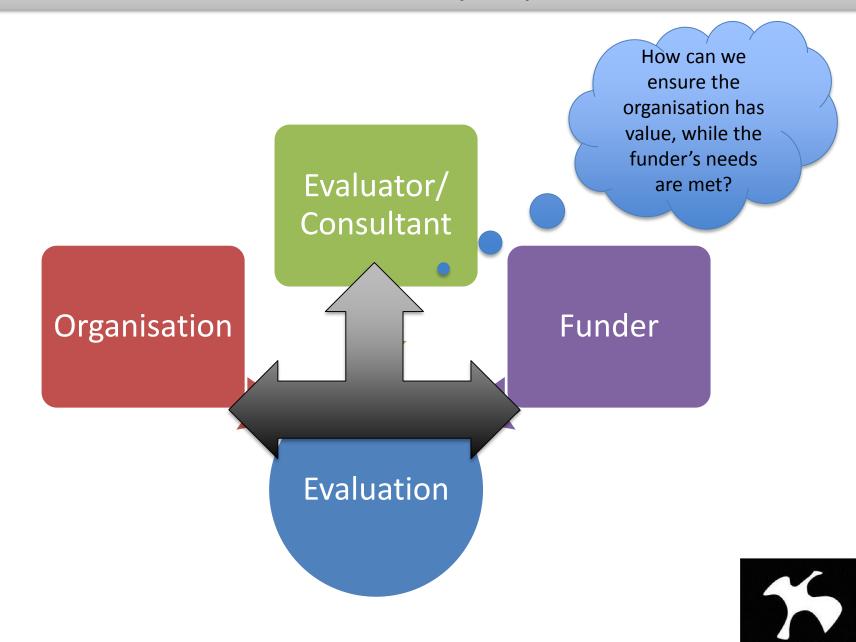


But what about the funder, who may require the evaluation?





### But what about the funder, who may require the evaluation?



# So, we need evaluation tools to help keep the connection





### The Most Common ones are:



#### Monitoring

Routine tracking of performance again targets

Needs data



#### Evaluation

Concluding from the evidence of performance

Can be internal, can be external for funders



#### Benchmarking

Comparing with others

Sometime against norms or targets



#### Outcomes

What difference our work makes for its beneficiaries

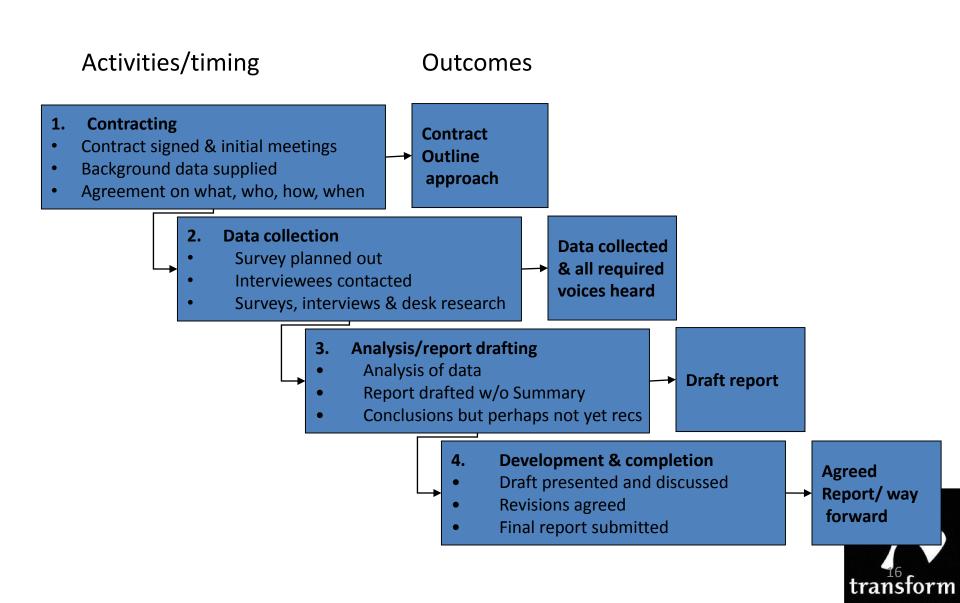


#### **Impact**

The difference our work makes for society as a whole – social change

BUT IT'S ALL ABOUT ORGANISATIONAL LEARNING...AND SOMETIMES REPORTING TO DONORS

### Typically there are four stages to any evaluation



### Other terms



(K)PIs



Balanced Scorecard





## What to ask for when commissioning an evaluation consultant

- ✓ Clarity about purpose
- ✓ Clarity about scope
- ✓ Clarity about timescales
- ✓ Clarity about budget

- X Methodological details
- X Fee rates





## Assessing a Tender...not that hard!

- **1. CVs**: Have they done what we want before?
- 2. Scope: Do they respond to exactly what we've asked for?
- **3. Time & money**: Do they do that in the timescales and budget?
- 4. Activities: Are we happy with their approach?
- **5. Sparkle**: Is there a sign of imagination as well as evidence of rigour?
- 6. Relationships: As people, are we confident we an work with them and our values are compatible?





# What's our experience? How could we exploit it?

□ In threes,
 describe your
 experience of
 or
 commissioning,
 assessing
 tenders or
 supervising
 evaluations

Combining two groups of three, share and evaluate the success of each of the main methods

What are the key messages across the group?



# What's our experience? How could we exploit it?

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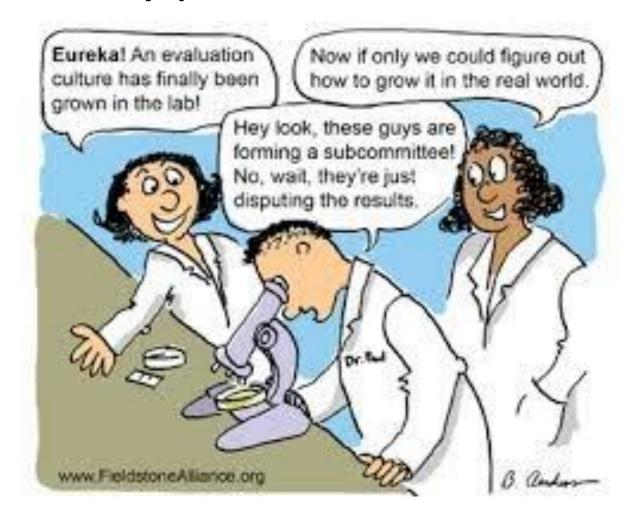
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What are the key messages across the group?



# Could the big groups now share their three key points with the others?





## How did we do?





## THANK YOU! Many Happy Evaluations!

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